



Enhancing and Managing Internal Relationships

ISM Satellite Seminar: September 30, 2010

In the course of helping their organizations achieve strategic objectives, supply professionals interact with various departments and establish internal relationships. Careful nurturing of these relationships will result in greater respect for the supply profession and reward supply professionals with a sense of job satisfaction. This satellite seminar focuses on the skills and tools supply management can use to develop internal relationships, add value in the organization, and achieve excellence through relationship development.

Who should attend?

This satellite seminar is geared for supply professionals seeking to learn how to work with various stakeholders within the company and provide influence and leadership for company initiatives, as well as build and promote the value of the supply organization.

The program airs at:

9:00 a.m. Central

For additional program details, visit ISM's Satellite Seminar Web site at:
www.ism.ws/education/SatSemDetail.cfm?ItemNumber=20099

Main Presenter:

- **Whitney Taylor**, senior sourcing manager for Advanced Micro Devices, Inc. (AMD).

Panelists:

- **Thomas J. Bassett, C.P.M.**, purchasing manager, Medical Mutual of Ohio
- **Jeff Dickerson, C.P.M.**, procurement specialist for print and media, State Farm Insurance Companies
- **Mark A. Thompson, C.P.M.**, sourcing manager, Pioneer Hi-Bred International

Location: **American Family Insurance
Building A - Room 2142
6000 American Parkway
Madison WI 53783**



Time: 9:00 (Doors open at 8:30 am) - Length of Program: 4 hours
(There will be a 30-minute break after 2 hours.) Program handouts are provided.

ISM Continuing Education Hours awarded: 4.0-CEH

Admission Fee: **NAPM-Madison Members: FREE**
Non-members: \$40

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<http://www.ismmadison.org>

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